

Business Request

A Bulgarian company is looking for manufacturers or distributors of hospitality TV management systems to sign a distribution agreement.

Summary

A Bulgarian company specialized in design, installation and maintenance of smart buildings as well as sales of smart devices is looking for a manufacturer or distributor of hospitality TV management systems to offer their products on the Bulgarian and neighbouring markets.

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Details

Description

A Bulgarian company with a long experience in designing, installation and maintenance of smart buildings, both residential and commercial is now looking for a new supplier of a hospitality TV management system.

The TV management system has to be tried and tested by previous installations, and although it can be innovative, the company is looking for something reliable that can be easily installed in existing buildings and connected to in-room TV sets.

The system has to consist of a main controller that sends information and multiple receivers to display specific information sent to them by the controller on the room television sets.

The system can be wired or wireless.

The company is looking for a manufacturer or distributor within the EU but will consider offers from other countries as well.

Advantages and Innovations

A smart and reliable hospitality TV management system.

Main controller to send specific information to different TV receivers in hotel rooms.

Wired or wireless system.

Technical Specification or Expertise Sought

The system has to be tried and tested previously.
Although it can be innovative the company is looking for something reliable that can be easily installed in existing buildings.

Stage of Development

Project in negotiations - urgent

Keywords

Technology

01 ELECTRONICS, IT AND TELECOMMS
01003022 Smart Appliances

Market

02 COMPUTER RELATED
03004 Electronics Related Equipment
07005003 Hotels and resorts

Network Contact

Issuing Partner

ZACHODNIOPOMORSKI UNIWERSYTET TECHNOLOGICZNY W SZCZECINIE

Contact Person

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Open for EOI : **Yes**

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1993

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Bulgarian

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

Manufacturers or distributors of hospitality TV management systems within the European Union. It would be best if the manufacturer/distributor can arrange logistics to Bulgaria.

Type of Partnership Considered

Manufacturing agreement

Distribution services agreement

Attachments
